

SERVICE EVALUATION

How did you hear about us? HAVE KNOWN
WILLIAM PITT FOR YEARS.

Who was your William Pitt Real Estate Associate?

DOUGLAS WERNER

40

Please evaluate your Associate (circle one):

1=EXCELLENT 2=GOOD 3=FAIR 4=POOR

- | | | | | |
|------------------------------------|----------|---|---|---|
| 1. Overall Service | <u>1</u> | 2 | 3 | 4 |
| 2. Professionalism | <u>1</u> | 2 | 3 | 4 |
| 3. Ability to understand my needs | <u>1</u> | 2 | 3 | 4 |
| 4. Organization and preparation | <u>1</u> | 2 | 3 | 4 |
| 5. Knowledge of real estate market | <u>1</u> | 2 | 3 | 4 |
| 6. Availability | <u>1</u> | 2 | 3 | 4 |

If you have listed a property for sale with William Pitt Real Estate, please also complete this section using the same four point scale:

- | | | | | |
|---|----------|---|---|---|
| 7. Ability to present a written market analysis | <u>1</u> | 2 | 3 | 4 |
| 8. Ability to implement an aggressive creative marketing strategy | <u>1</u> | 2 | 3 | 4 |
| 9. Provide frequent, regular follow-up on the progress of selling my home | <u>1</u> | 2 | 3 | 4 |
| 10. Negotiation skills on my behalf | <u>1</u> | 2 | 3 | 4 |

11. We would work with this person again Yes No Maybe

12. We would recommend this person Yes No Maybe

Comments: WE WERE LUCKY TO HAVE DOUG AS OUR REALTOR. OUR FIRST THOUGHT WAS TO TAKE A FEW WEEKS TO MAKE THE HOUSE "PERFECT". DOUG SAID NO AND THE HOUSE SOLD THE 1ST DAY! HE'S GREAT!

William Pitt. For a welcome that will last a lifetime.
williampitt.com • Since 1949

COR061-070

7/00 SERVICE EVALUATION

How did you hear about us? your sign on the property

Who was your William Pitt Real Estate Associate?

DOUGLAS WERNER

40

Please evaluate your Associate (circle one):

1=EXCELLENT 2=GOOD 3=FAIR 4=POOR

- | | | | | |
|------------------------------------|----------|---|---|---|
| 1. Overall Service | <u>1</u> | 2 | 3 | 4 |
| 2. Professionalism | <u>1</u> | 2 | 3 | 4 |
| 3. Ability to understand my needs | <u>1</u> | 2 | 3 | 4 |
| 4. Organization and preparation | <u>1</u> | 2 | 3 | 4 |
| 5. Knowledge of real estate market | <u>1</u> | 2 | 3 | 4 |
| 6. Availability | <u>1</u> | 2 | 3 | 4 |

If you have listed a property for sale with William Pitt Real Estate, please also complete this section using the same four point scale:

- | | | | | |
|---|----------|---|---|---|
| 7. Ability to present a written market analysis | <u>1</u> | 2 | 3 | 4 |
| 8. Ability to implement an aggressive creative marketing strategy | <u>1</u> | 2 | 3 | 4 |
| 9. Provide frequent, regular follow-up on the progress of selling my home | <u>1</u> | 2 | 3 | 4 |
| 10. Negotiation skills on my behalf | <u>1</u> | 2 | 3 | 4 |

11. We would work with this person again Yes No Maybe

12. We would recommend this person Yes No Maybe

Comments: DOUG WAS A PLEASURE TO DEAL WITH. I AM NOT EXAGGERATING MY EXCELLENT EVALUATION. I WAS VERY PLEASED AND COMFORTABLE WITH DOUG AND YOUR AGENCY. THANK YOU!

SERVICE EVALUATION

How did you hear about us? relative's recommendation

Who was your William Pitt Real Estate Associate?
DOUGLAS WERNER

40

Please evaluate your Associate (circle one):

1=EXCELLENT 2=GOOD 3=FAIR 4=POOR

- | | | | | |
|------------------------------------|----------|---|---|---|
| 1. Overall Service | <u>1</u> | 2 | 3 | 4 |
| 2. Professionalism | <u>1</u> | 2 | 3 | 4 |
| 3. Ability to understand my needs | <u>1</u> | 2 | 3 | 4 |
| 4. Organization and preparation | <u>1</u> | 2 | 3 | 4 |
| 5. Knowledge of real estate market | <u>1</u> | 2 | 3 | 4 |
| 6. Availability | <u>1</u> | 2 | 3 | 4 |

If you have listed a property for sale with William Pitt Real Estate, please also complete this section using the same four point scale:

- | | | | | |
|---|---|---|---|---|
| 7. Ability to present a written market analysis | 1 | 2 | 3 | 4 |
| 8. Ability to implement an aggressive, creative marketing strategy | 1 | 2 | 3 | 4 |
| 9. Provide frequent, regular follow-up on the progress of selling my home | 1 | 2 | 3 | 4 |
| 10. Negotiation skills on my behalf | 1 | 2 | 3 | 4 |

11. We would work with this person again Yes No Maybe
12. We would recommend this person Yes No Maybe

Comments: _____

Ra/01 SERVICE EVALUATION

How did you hear about us? Used Doug to buy this house. Saw name in ad.

Who was your William Pitt Real Estate Associate?
DOUGLAS WERNER

1

Please evaluate your Associate (circle one):

1=EXCELLENT 2=GOOD 3=FAIR 4=POOR

- | | | | | |
|------------------------------------|----------|---|---|---|
| 1. Overall Service | <u>1</u> | 2 | 3 | 4 |
| 2. Professionalism | <u>1</u> | 2 | 3 | 4 |
| 3. Ability to understand my needs | <u>1</u> | 2 | 3 | 4 |
| 4. Organization and preparation | <u>1</u> | 2 | 3 | 4 |
| 5. Knowledge of real estate market | <u>1</u> | 2 | 3 | 4 |
| 6. Availability | <u>1</u> | 2 | 3 | 4 |

If you have listed a yes property for sale with William Pitt Real Estate, please also complete this section using the same four point scale:

- | | | | | |
|---|----------|---|---|---|
| 7. Ability to present a written market analysis | <u>1</u> | 2 | 3 | 4 |
| 8. Ability to implement an aggressive, creative marketing strategy | <u>1</u> | 2 | 3 | 4 |
| 9. Provide frequent, regular follow-up on the progress of selling my home | <u>1</u> | 2 | 3 | 4 |
| 10. Negotiation skills on my behalf | <u>1</u> | 2 | 3 | 4 |

11. We would work with this person again Yes No Maybe
12. We would recommend this person Yes No Maybe

Comments: We love Doug!
Second time using him

9/93

EVALUATION OF SERVICE

DAR

The William Pitt Real Estate Associate with whom I worked with was:

DOUGLAS WERNER

*Pony's
Sister* *DOB!* *ml* 40

Please evaluate your Associate using the four point scale below:

	1=EXCELLENT	2=GOOD	3=FAIR	4=POOR
1. Overall Service	(1)	2	3	4
2. Professionalism	(1)	2	3	4
3. Ability to understand my needs	(1)	2	3	4
4. Organization and preparation	(1)	2	3	4
5. Knowledge of real estate market	(1)	2	3	4
6. Availability	(1)	2	3	4

If you have listed a property for sale with William Pitt Real Estate, please also complete this section using the same four point scale:

7. Ability to present a written market analysis	1	2	3	4
8. Ability to implement an aggressive, creative marketing strategy	1	2	3	4
9. Provide frequent, regular follow up on the progress of selling my home	1	2	3	4
10. Negotiation skills on my behalf	1	2	3	4

11. I would work with this Yes No Maybe person again
12. I would recommend this Yes No Maybe person

Comments We really enjoyed working with Doug. He was referred to us as the guy to deal with when looking in Rowayton and he lived up to that reputation.

SERVICE EVALUATION

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How did you hear about us? MASTERCARD INTERNATIONAL REAL CO.

Who was your William Pitt Real Estate Associate?

DOUGLAS WERNER 1

Please evaluate your Associate (circle one):

	1=EXCELLENT	2=GOOD	3=FAIR	4=POOR
1. Overall Service	(1)	2	3	4
2. Professionalism	(1)	2	3	4
3. Ability to understand my needs	(1)	2	3	4
4. Organization and preparation	(1)	2	3	4
5. Knowledge of real estate market	(1)	2	3	4
6. Availability	(1)	2	3	4

If you have listed a property for sale with William Pitt Real Estate, please also complete this section using the same four point scale:

7. Ability to present a written market analysis	1	2	3	4
8. Ability to implement an aggressive, creative marketing strategy	1	2	3	4
9. Provide frequent, regular follow-up on the progress of selling my home	1	2	3	4
10. Negotiation skills on my behalf	1	2	3	4

11. We would work with this Yes No Maybe person again
12. We would recommend this person Yes No Maybe person *Doug was*

Comments: Just outstandingly - an absolute pleasure to be associated with. He stayed with me when others gave up or forgot about me. He really earned my business, and my respect.